























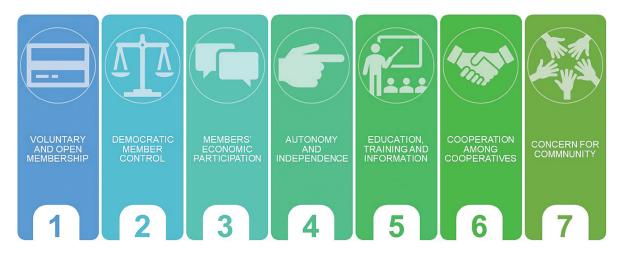




# 20 ANNUAL 22 REPORT

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#### 7 Cooperative Principles



### It's All About OUR MISSION

PROVIDE SAFE, RELIABLE POWER AT COMPETITIVE RATES AND IMPROVE THE QUALITY OF LIFE IN THE COMMUNITIES WE SERVE.

**Voluntary and Open Membership**: Cooperatives are voluntary organizations, open to all persons able to use their services and willing to accept the responsibilities of membership, without gender, social, racial, political, or religious discrimination.

**Democratic Member Control**: Cooperatives are democratic organizations that actively participate in setting policies and making decisions.

Elected representatives are accountable to the membership. Members have equal voting rights (one member, one vote).

#### Members' Economic Participation:

Members contribute equally to the capital of the cooperative. This benefits members in proportion to the business they conduct with the cooperative, rather than on the capital they invest.

**Autonomy and Independence**: Cooperatives are autonomous, self-help organizations controlled

by their members. If they enter into agreements with other organizations, including governments, or raise capital from external sources, they do so on terms that ensure democratic control as well as their unique identity.

#### **Education, Training and Information:**

Cooperatives provide education and training for their members, elected representatives, managers and employees so they can contribute effectively to the development of their cooperatives. Cooperatives also inform the general public about the benefits of cooperatives.

**Cooperation Among Cooperatives**: Cooperatives serve their members most effectively and strengthen the cooperative movement by working together through local, national, regional, and international structures.

**Concern for Community**: While focusing on member needs, cooperatives work for the sustainable development of their communities through policies accepted by their members.

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#### IT'S ALL ABOUT



In 1940, rural residents banded together to form Adams Electric Cooperative and became the first members of our now 83-year-old organization. It's not lost on us that members are the reason we exist. In fact, our members – you! – are a top priority in all our decision making. We hope when you think of your co-op, aside from the reliable electricity it provides, you remember, it's all about ME!

The cooperative focuses not just on ME as in our membership, but also, M.E., as in member engagement. In 2022, the co-op worked to engage with our membership more than ever, including the

creation of new Member Engagement Group. Learn more about the new volunteer group within the pages of this 2022 Annual Report.

Adams continued to put its members first by returning money to your pockets. In February 2023, the cooperative's board of directors approved a return of \$2.4 million in Ownership Rewards (capital credits) to current and former members. This brings the total of Ownership Rewards returned to more than \$52 million. Adams Electric operates on an at-cost basis and values the importance of returning excess profits to the membership.

Last year brought difficult decisions as well, as the cooperative faced its first significant rate increase in years. Most of the increase is due to rising energy supply costs that the cooperative must pay to its generation and transmission cooperative, Allegheny Electric Cooperative, Inc. Though these costs are passed through to the membership, the Adams' board and staff worked with its statewide organization to limit the total kilowatt hour (kWh) charge increase to as little as possible for the membership. This annual report includes additional information about this rate increase.

The concept "It's All About M.E.," includes creating new and more convenient ways for the membership to talk with co-op employees, sign up for membership and pay their bills. Launching payment kiosks and electronic signature membership applications allowed members to more easily work with the co-op to manage their accounts.

Delivering safe and reliable power to our membership is a top priority at the cooperative. While 2022 saw a late December windstorm that qualified as one of the top five worst days for the cooperative, coop employees were able to restore power to all members within 24 hours. Part of that, in thanks, is due to preventive maintenance programs the co-op has in place, such as vegetation management and pole inspections.

The 2022 Annual Report includes details about the past year at Adams Electric – but we hope it also goes to show you, "It's All About M.E. (member engagement)."

Cooperatively,

STEVE RASMUSSEN
CFO/

General Manager



GLENN E. BANGE

Board

President





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## **LEADERSHIP**

### **Board of DIRECTORS**

Adams Electric is guided by a board of nine directors, elected by the membership, to serve three-year terms. For the purpose of electing these directors, and to ensure that all areas of the co-op's service territory are well represented, the cooperative is divided into nine zones. Although each director is a member of his or her zone, the entire co-op membership votes directors into office through an election process in the spring.



Glenn Bange Hanover President 2005 Zone 3



Hubner
Felton
Vice President
2013
Zone 6



Thomas "Tom' Knaub Wellsville Treasurer 1999 Zone 4



Dale Myers Glenville Secretary 2018 Zone 5



F.L. "Ray" Schwartz Fairfield 2006 Zone 1



Jay Herman Aspers 2019 Zone 2



**Grove**Shippensburg
1992
Zone 7



S. Eugene "Gene" Herritt Shippensburg 1985 Zone 8



David Frey East Berlin 2021 Zone 9

## Following the retirement of long-time outside

general

legal counsel

Sam

Teeter.

Adam



**Boyer** of Barley Snyder was hired. In this role, he will be responsible for tasks including attending board meetings, minute taking as the recording secretary, board reorganization, counsel on governance according to co-op bylaws and policies, counsel for the community development fund, real estate and financing transactions, corporate compliance and filings, and attending

legal seminars and workshops focusing on

practices.

the cooperative and its

# It's All About SUPPORT

ACRE Co-op Owners for Political Action

**Co-op Owners for Political Action** (Co-op Owners) is a group of members and employees who invest in legislators who support cooperatives. This non-partisan political action committee gives its participants the opportunity to have their voices heard on issues affecting their co-op and their communities.



Number of employees, directors and their spouses contributing to ACRE



Number of members who have voluntarily joined Co-op Owners



Average amount members contribute on their monthly electric bill

MEMBER ENGAGEMENT

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## **LEADERSHIP**



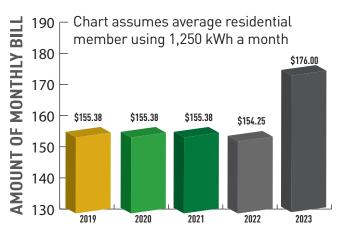
### Rewards for OWNERS

One of the many benefits of being a member-owner of Adams Electric is the annual return of Ownership Rewards to members.

In 2023, Adams Electric refunded \$2.4 million in capital credits to its members. Referred to by the cooperative as Ownership Rewards, the figure has surpassed the \$52 million mark for total rewards returned to members in the last 60-plus years.

Ownership Rewards exist because Adams Electric is a not-for-profit electric cooperative. We don't have shareholders or investors who take a portion of the revenue we collect. We are owned by the people we serve. Therefore, we use whatever money we take in to provide electrical service and maintain a financial reserve to offset borrowing and keep rates low.

#### It's All About RATES

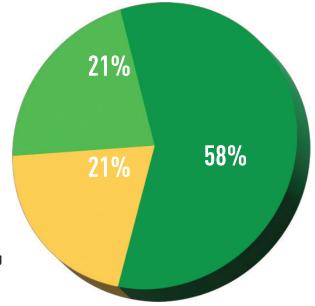


The cooperative instituted a rate increase in January 2023 after several years of not having a significant rate change. The main driver of the rate adjustment was an increase in the energy supply costs Adams Electric pays to our power supplier, Allegheny Electric Cooperative, Inc. These costs are passed through to the membership with no mark-up for profits. In addition, in 2023, the average residential member saw a slight increase to the distribution charge, the access charge and the removal of the wholesale power cost adjustment credit. The storm reserve charge was reduced in 2023.

Energy Charge: This per kWh charge represents combined charges of energy generation and transmission services. This charge is a pass-through cost that is paid to the cooperative's generation and transmission cooperative, Allegheny Electric Cooperative, Inc. Also includes the WPCA, (with this, the cooperative rebalances the prior year's billed amount by either returning or collecting additional money in the current year).

Access Charge: This fixed charge represents the amount to maintain distribution lines and keep equipment in place. It is included in bills whether electricity is used or not as this is the cost of the equipment needed to connect to your home.

Distribution Charge: This per kWh charge includes the costs of delivering electricity over the co-op's distribution system. This includes the storm reserve (a fund to collect money to cover costs associated with restoring service after a major storm).









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## RELIABILITY

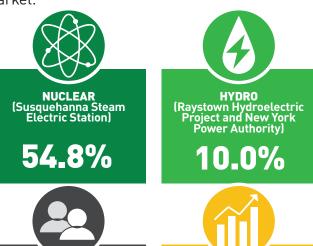
## Preventive Maintenance for RELIABLE RELIABILITY

Annually, Adams Electric surveys and inspects its power lines and utility poles for damage, decay, and reliability. These assessments are done through pole inspections, overhead aerial patrols performed by helicopter and drone, infrared scans, and a variety of other ways.



# It's All About **POWER**

Adams Electric uses a mix of power sources to support its system needs. In 2022, these sources included nuclear, hydro, member renewable interconnections, and purchases from the market.



35.1%

MEMBER INTERCONNECTIONS (293 total)

0.1%

## It's All About \$AVING

Adams Electric's demand management program, U-Shift, U-\$ave, asks members to volunteer to have a U-Shift switch installed on their water heater, AC unit or separate subpanel that can be interrupted by the cooperative during times of peak demand. In return, program participants receive a bill credit or reduced rate, depending on their program participation. Additionally, members who install a Level II Electric Vehicle charger and connect it to a U-Shift separate subpanel are eligible to receive a one-time \$300 bill credit.

In 2022, this voluntary U-Shift program saved Adams over \$990,000 in avoided power purchases, bringing our total savings since the inception of the program to more than \$26 million.

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## RELIABILITY



# Progress Through IMPROVEMENTS

Adams Electric continually works to improve its electrical system to prevent equipment failures and help reduce outage times. Major improvement projects for system reliability in 2022 included:

**Gettysburg District:** Crews relocated a main feeder in Orrtanna to along Mount Carmel Road. The feeder is the longest on Adams Electric's system. Relocation of the line increases reliability for a large number of members on this section of line.

**Shippensburg District:** 1.7 miles of three-phase overhead conductor on Neil Road was upgraded to a larger conductor which will increase capacity in this area, reduce voltage drop, and allow for increased backfeeding capabilities.

**York District:** One-half mile of cross-county conductor was moved along Locust Road and a third-phase was added allowing the cooperative



to balance load, and increase reliability for members receiving power from this feeder. Additionally, in the York District, one-third mile of new line was constructed along Daron and Chestnut Grove roads, allowing the cooperative to retire an aging section of cross-county overhead conductor.

## Switches Installed

7,289
Water Heater

SHIFT UŞAVE 917 USHIFT UŞAVE 1,158
Separate Subpanels

42
Level II EV Chargers



IT'S ALL ABOUT

MEMBER
ENGAGEMENT



## **MEMBERS**

## Helping MEMBERS

Adams Electric's member assistance fund, administered by the Adams County Community Foundation, provides limited funding – payable through agencies throughout the service territory – to those who need help paying their electric bills.

In 2022, the co-op distributed nearly **\$32,000** of Project Helping Hand funds to **assist nearly 127 members** who were having trouble paying their

HELPING HAND electric bills. An additional **200**members received funds of over
\$36,000, which helped bring
delinquent accounts current through
the cooperative's escheats fund
(unclaimed Ownership Rewards). In 2022



and 2023, the cooperative revised its assistance policy to increase the amount of help allowed per membership and the income stipulations to allow more members to receive help.

In 2022, approximately **\$78,000** was added to the fund from:

- Members participating in Operation Round-Up
- Ownership Rewards donations
- Board and employee donations
- Cooperative fundraisers

## Meeting TOGETHER



## It's All About CONVENIENCE

The front office of the Gettysburg District officially closed June 30, 2022, and reopened within the coop's headquarters building on July 6, 2022. This required the co-op to relocate the two-person member services team from that building. Member appointments continue to be scheduled in the new location, a building that has been in use since 1996. During COVID-19 the cooperative moved to appointment-only member visits. From June 2020 to April 2022, there were **650 appointments made by members**, divided among the three offices. The majority of appointments were for payments (which are now processed mostly through our office kiosks) and processing of membership paperwork (which has now migrated mostly to electronic signature).

IT'S ALL ABOUT

IT'S ALL ABOUT

MEMBER
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## **MEMBERS**



### It's All About VOLUNTEERS

**The Credentials and Election Committee** is an independent body of co-op members who oversee the director election process. The committee meets each year to certify petitions of candidates running for seats on the co-op's board of directors and to certify votes cast in the general election. A term is one year.

2023 Credentials and Election Committee					
Charles Adler Judy Hamm Jim Morhaleck					
Zach Boyer	Robert Hudson	Jim Myers			
Lori Cutshall	Carr Marks	Earl Parshall			
John Davis	Mike McGough	Jennifer Stefanik			

**The Scholarship Committee** is made up of nine Adams Electric volunteers. The committee selects recipients of Adams Electric scholarships from undergraduate applicants and winners of the co-op's adult scholarships. A term is three years.

2023 Scholarship Committee						
Judy Hamm						
Elizabeth Lynch	Theresa Myers	Curtis Wolfe				
Peggy Magaldi	Earl Parshall	Arthur Yingling				

## It's All About MEMBER ENGAGEMENT

In 2022, the cooperative created the **Member Engagement Group (MEG)**, as a revision to our previously named Member Advisory Committee. The new MEG allows the cooperative to engage a larger pool of our membership (all members who have signed up as volunteers are invited to the annual group event). At the inaugural event in October 2022, nearly 100 member-volunteers, Co-op Owner members, board members, and employees gathered to discuss upcoming co-op changes and events.





IT'S ALL ABOUT

MEMBER
ENGAGEMENT



## INNOVATION

# It's All About INFORMATION

Manage your bill. View your use.



Adams Electric members can opt-in to receive email, text, or push notifications with account information through the member's SmartHub account. Over 28,000 Adams

Electric members have SmartHub accounts and can manage their accounts electronically.

Available notifications include billing and account information, outage restoration updates, U-Shift,

U-\$ave notifications, energy-efficient newsletters and more. Over 7,000 members have signed up to receive account updates electronically.

# Securing Co-op EQUIPMENT

The cooperative continues to monitor current trends and focuses on keeping the electrical system safe – including from cyberattacks. On average, the co-op blocks over 2 million

cyberattacks a month, preventing the breach of cooperative equipment.



## By the NUMBERS

28,826

**Ebill/SmartHub Accounts** 

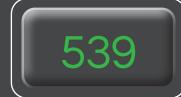
27,348

Bill Available Email



Bill Available Text 7,360

**App Notifications** 



Power Outage Email



Power Outage

Text

MEMBER ENGAGEMENT

T'S ALL ABOUT

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## **INNOVATION**



# Advancing with the TIMES

**Payment Kiosks**: In 2022, Adams Electric introduced on-site payment kiosks as an option for members to pay their electric bill. Each office is equipped with a self-use payment kiosk. Since bringing kiosks online, over 725 transactions have been made.

**E-Sign**: In 2022, Adams launched an electronic membership application process for new members to join the cooperative electronically. Since E-Sign has launched, over 70% of new members have opted to use the electronic signature service.



Number of transactions made since bringing payment kiosks on-site.





Percentage of new members using E-Sign.





IT'S ALL ABOUT

MEMBER
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## COMMUNITY

## Improving Quality of LIFE

The cooperative's mission statement includes more than providing safe, reliable power – it also seeks to improve the quality of life in the communities it serves. One way Adams works to improve lives is through donations. In 2022, the cooperative supported more than 200 community organizations.



Number of community organizations supported through direct donations from Adams in 2022



## Supporting Community ORGANIZATIONS

Adams Electric Cooperative was honored to be able to assist the Pleasant Hall community in Letterkenny Township, Franklin County, by donating funds for the purchase of two Milwaukee battery-operated chainsaws for the Pleasant Hall Volunteer Fire Department.



# It's All About EDUCATION

Adams Electric awarded 48 scholarships to high school, undergraduate and adult learners continuing their education in 2022. Cooperative members and their children are eligible for this \$1,000 scholarship opportunity administered by the Adams County Community Foundation. The cooperative's volunteer Scholarship Committee selects recipients of the undergraduate and adult programs. \*Scholarships are funded by unclaimed Ownership Rewards and do not affect rates.

IT'S ALL ABOUT

MEMBER ENGAGEMENT

MEMBER ENGAGEMENT

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## PEOPLE



### It's All About EMPLOYEES

Adams Electric's 74 employees work day in and day out to provide reliable and safe electric service to **34,000 members** across our five-county service territory.

Eric Altice

Wes Ashton

Shane Atherton

Brandon Beard

Vic Brammann

Mickey Brandt

Mike Chamberlin

Morgan Chamberlin

Jim Chiaruttini

Michele Colver

Mark Cramer

Kevin Dehoff

Shawn Dehoff

Georgie Drowsky

Michelle Druck-Mitchell

Mike Feathers

Jon Fetter

Sarah Frank

Greg Gamble

Rvan Gelnett

Chris Gilbertson

Guy Gorman

Wes Graham

Karen Harner

Dru Hartman

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Mike Hawbaker

Jayme Hawn

Stacey Haynes

Ty Hensley

Gary Hodges

Jordan Hoke

Heather Holt

Penny Hoover

Mike Johnson

Lori Kemper

Cecil Knotts

Cortney Knotts

Andrew Koser

April Krumrine

Kornell Kuntz

Andrew Kuykendall

Dan Leonard

Tony McCauslin

Jenn McCleaf

Mike McKinney

Tom McMaster

Meredith Miller

Tyler Miller

Kennedy Muchimba

**Andrew Mummert** 

Craig Mummert

Sheila Neil

Kami Noel

Mitch Orchowski

Steve Rasmussen

Travis Rawlings

Max Rinehart

Tasha Sanders

Brian Shearer

Kyle Smith

Tony Spangler

Jason Stanley

Noah Staub

Jacob Strausbaugh

Wyatt Taughinbaugh

Brooke Thoman

Chad Thoman

Dina Topper

Jeff Turner

**Brad Varner** 

Adam Waldron

Josh Wayne

Lisa Willet

Rebecca Witherow







## **FINANCIALS**

#### **CONSOLIDATED STATEMENTS OF OPERATION**

OPERATING REVENUES	2022	2021	\$ CHANGE	% CHANGE
Electric Sales Revenue	\$69,130,931	\$67,131,533	\$1,999,398	3.0%
Other Electric Revenue	1,394,505	1,331,643	62,862	4.7%
Total Operating Revenues	\$70,525,436	\$68,463,176	\$2,062,260	3.0%
OPERATING EXPENSES				
Energy Supply	\$36,870,017	\$35,595,822	\$1,274,195	3.6%
Variable Expense	16,441,250	16,691,573	(250,323)	-1.5%
Depreciation	6,134,824	5,877,065	257,759	4.4%
Interest On Long-Term Debt	4,562,689	4,561,250	1,439	0.0%
Total Operating Expenses	\$64,008,780	\$62,725,710	\$1,283,070	2.0%
MARGINS				
Operating Margin	\$6,516,656	\$5,737,466	\$779,190	13.6%
Non-Operating Margin	5,053,699	7,906,185	(2,852,486)	-36.1%
Total Margins	\$11,570,355	\$13,643,651	\$(2,073,296)	-15.2%

#### **CONSOLIDATED BALANCE SHEETS**

ASSETS	2022	2021	\$ CHANGE	% CHANGE
Net Utility Plant Investments	\$176,989,508	\$169,697,808	\$7,291,700	4.3%
Other Long-Term Investments	36,696,444	32,526,084	4,170,360	12.8%
Cash & Temporary Investments	2,976,643	3,328,884	(352,241)	-10.6%
Accounts Receivable	9,144,925	7,406,429	1,738,496	23.5%
Material & Supply Inventories	3,119,170	2,263,824	855,346	37.8%
Other Assets & Deferred Charges	3,696,772	4,355,282	(658,510)	-15.1%
Total Assets	\$232,623,462	\$219,5 <b>7</b> 8,311	\$13,045,151	5.9%
LIABILITIES & EQUITIES				
LIABILITIES & EQUITIES				
Long-Term Loans		\$114,169,773	\$1,285,087	1.1%
Long-Term Loans Line Of Credit	\$115,454,860 3,200,000	\$114,169,773 2,634,830	\$1,285,087 565,170	1.1%
Line Of Credit	3,200,000	2,634,830	565,170	21.4%
Line Of Credit Member Credit Deposits	3,200,000 949,942	2,634,830 923,827	565,170 26,115	21.4% 2.8%
Line Of Credit  Member Credit Deposits  Major Storm Reserves	3,200,000 949,942 2,500,258	2,634,830 923,827 2,096,819	565,170 26,115 403,439	21.4% 2.8% 19.2%
Line Of Credit  Member Credit Deposits  Major Storm Reserves  Accounts Payable	3,200,000 949,942 2,500,258 5,937,325	2,634,830 923,827 2,096,819 5,084,734	565,170 26,115 403,439 852,591	21.4% 2.8% 19.2% 16.8%

ADAM

MEMBER
ENGAGEMENT



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## **FINANCIALS**

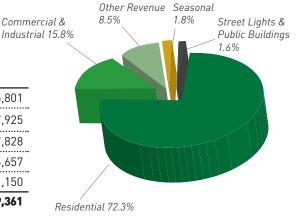


## CONSOLIDATED STATEMENTS OF MEMBER OWNERSHIP REWARDS & EQUITIES

BREAKOUT OF MEMBER EQUITY	2022	2021	<b>\$ CHANGE</b>	% CHANGE
Pre-Retirement Ownership Rewards	\$89,306,578	\$80,151,229	\$9,155,349	11.4%
Retired Ownership Rewards	(2,122,978)	(2,031,129)	(91,849)	4.5%
Year-End Ownership Rewards	\$87,183,600	\$78,120,100	\$9,063,500	11.6%
Other Equities	7,186,883	6,694,061	492,822	7.4%
Ownership Rewards & Other Equities	\$94,370,483	\$84,814,161	\$9,556,322	11.3%
Refundable Memberships	465,605	484,335	(18,730)	-3.9%
Total Member Equity	\$94,836,088	\$85,298,496	\$9,537,592	11.2%

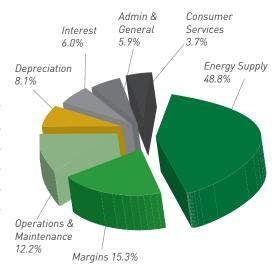
#### **SOURCES OF REVENUE**

SOURCE	2	2022		2021	
Residential	72.3%	54,652,125	69.7%	53,215,801	
Commercial & Industrial	15.8%	11,908,038	14.8%	11,267,925	
Other Revenue*	8.5%	6,448,204	12.1%	9,237,828	
Seasonal	1.8%	1,394,003	1.8%	1,376,657	
Street Lights & Public Buildings	1.6%	1,176,765	1.7%	1,271,150	
Total	\$75,579,135			\$76,369,361	



#### **USES OF REVENUE**

SOURCE	2022		2021	
Energy Supply	48.8%	36,870,017	46.6%	35,595,822
Margins	15.3%	11,570,355	17.9%	13,643,651
Operations & Maintenance	12.2%	9,220,135	11.8%	8,994,522
Depreciation	8.1%	6,134,824	7.7%	5,877,065
Interest	6.0%	4,562,689	6.0%	4,561,250
Admin & General	5.9%	4,457,774	5.7%	4,337,546
Consumer Services	3.7%	2,763,341	4.4%	3,359,505
Total	<b>\$75,579,135</b>			\$76,369,361



Complete audited financial statements are available from Adams Electric Cooperative, Inc.'s headquarters. The independent audit of the 2021 and 2022 financial statements was compiled by the certified public accounting firm of Adams, Jenkins & Cheatham, Midlothian, Va.

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 $<sup>{}^{*}\</sup>mathrm{Other}$  revenue includes non-operating margin and other revenues



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#### **Adams Electric Cooperative**

Headquarters/ Gettysburg District: 1338 Biglerville Road, Gettysburg

Shippensburg District: 10 Duncan Road, Shippensburg

York District: 200 Trinity Road, York

Contact Us: 1-800-726-2324 **adamsec.coop** 



This institution is an equal opportunity provider and employer.

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